

**TECE** 

Company

**CLOSE TO YOU**

PROXIMITY IS A QUESTION  
OF UNDERSTANDING.



Managing directors, André Welle, Hans-Joachim Sahlmann and Dr. Michael Freitag have been responsible for the TECE Group since 2015.

As a global manufacturer of sanitary products and installation systems, “close to you” is our promise.

We have been operating as an independent, family-run business in close proximity to people and the markets for over 30 years.

Curiosity about our customers’ world leads us to develop well-thought-out products and services, and will continue to drive our innovative approach forwards in the future.



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# DRIVING FORCE



“How can we improve on quality even more?”



“What would our customers like?”



“How are services changing in this age of digitalisation?”



“What makes timeless designs stand out?”



“What will continue to make us successful in the future?”



“How can technology become easier to understand?”

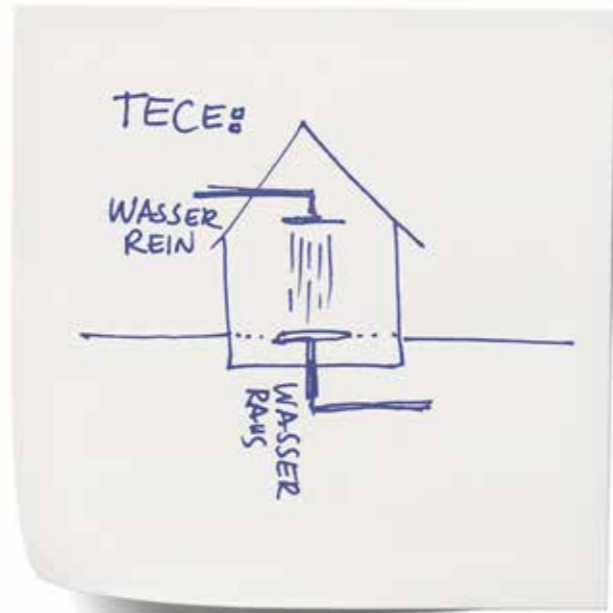
## A culture of inquisitiveness.

The company, TECE, has grown through its particular proximity to, and dialogue with, customers.

By means of this approach, our culture of inquisitiveness has taken root and shapes the company's philosophy.

# WATER IN, WATER OUT.

TECE's core competency is easy to explain. Feed water into the building and then back out again – with that pioneering spirit so typical of the company.



## An eye for innovation

Thomas Fehlings summed up the company's mission with a simple drawing and the words: "water in, water out". In this context, not only did he keep in mind the user's comfort and standard of living, but also the demands of planners, architects, fitters and operators.

90 percent of TECE products operate reliably and invisibly behind a wall or inside a pre-wall installation. Only 10 percent are visible in front of the wall. This includes, for instance, our flush plates and shower channels.

Our system solutions combine permanently safe functions with a timeless design. This combination is representative of the driving force behind our company – making good products even better.



Together with Gerd Fehlings, his father, **Thomas Fehlings** founded the TECE Group in 1987. He was a shareholder and Managing Director until 2014.



# INNOVATION MAKES ALL THE DIFFERENCE.

Curiosity leads to innovation. TECE has repeatedly set standards in the industry – including on an international level through unique solutions, thanks to the individual advantages that they offer.



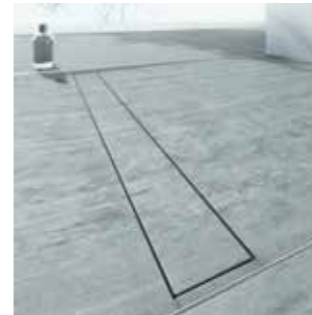
**1992**  
**How can pipe connections be made simpler and safer?**

The answer lies in the TECEflex plastic pipe with its aluminium sheath. Thanks to its O-ring-free fitting, it offers fitters an unprecedented level of mounting safety. It has proven its reliability millions of times over and is used throughout the world.



**2002**  
**How does a well-thought-out cistern work?**

The answer lies in the TECE cistern. This is the first factory pre-installed cistern to remain sealed during the construction phase. Equipped with dual-flush actuation and a 10-litre tank, it ensures the widest possible use. Today it can be enhanced with a range of high-quality flush plates.



**2005**  
**How can showers become even more comfortable?**

TECE provides the answer with its shower channels, setting a new standard in bathroom design. Over a million units of the modular system, which comes in various designs, with different functions and levels of quality, have been sold.



**2017**  
**What should a shower toilet be able to do while reducing everything to the bare minimum?**

The answer lies in the TECEone toilet with shower function. This system combines convenience, design and functionality for a fair price. It dispenses with complicated technology and power – and is simply connected up to the hot water pipe.



**1995**  
**How can pre-wall systems be built with minimum effort and expense?**

The answer lies in the TECEprofil pre-wall system. This system consists of just three basic components; the specially-developed corner joint and matching section tube enable safe, quick and easy bathroom installation.



**2012**  
**How can a toilet be adapted to its users?**

With the TECElux toilet terminal, the latest technology is placed behind a wall and covered by an elegant glass facing. It ensures improved hygiene and individual comfort with its contact-free flush actuation unit, odour trap, cleaning tablets and height adjustment, and is universally compatible with virtually any toilet ceramic.

# CLOSE TO THE MARKETS AND PEOPLE.

As a family-run business, TECE believes that partnership is essential to success. After all, innovative products have been, and are being, developed based on its employees' in-depth understanding of people and the markets.



1

## Proactive input from our employees

Our family-run business is dominated by a spirit of partnership. This is encouraged by flat hierarchies and open-mindedness. Fairness and inter-disciplinary exchange is embraced by our employees. People from 60 nations stand for innovative energy and proximity to customers.



2

## In dialogue with partners

Direct contact moves us forwards. For this reason, TECE exchanges ideas in a spirit of partnership with its customers, providing them with full support. This includes offering sales and service advice on site. New ideas are developed through collective thinking with architects, planners, fitters and users. This is how innovative products and well-thought-out services are developed, offering significant utility value in every day life.

- 1 Colleagues chatting at the TECE in-house workshop.
- 2 Talking to a customer on site

# COMPETENCIES



## In front of and behind the wall.

Based on three defined areas of competence TECE meets the requirements of architects, planners and fitters:

- Design & Creation
- Project & Planning
- Installation & Assembly



# COMPETENCE: DESIGN & CREATION



“Nowadays, bathrooms are as individual as the people that use them. Therefore, maximum freedom in design must be given top priority if the perfect layout is to be achieved.”

## Freedom in design

The functional and aesthetic demands on bathrooms are increasing in all living spaces – private homes, the housing sector and hotels. That is why freedom in design is more important than ever.

### An excellent layout with an excellent design

Our designs have been awarded prestigious prizes on repeated occasions.



# MORE ROOM FOR IDEAS



1

## Freedom with systems

Bathroom planning can be easy. The prerequisite for this is a perfectly harmonised system in terms of design and technology. Every type of project, whether for the private or public domain, can be planned and implemented easily and efficiently.

2



## Optimum use of space

The bathroom is increasingly becoming the heart of the home. Architects are facing new challenges in this respect. Good planning and freedom in design are important aspects – regardless of the size of the room or budget. An intelligent and modern layout in the bathroom helps to turn what is actually a functional space into an attractive comfortable area.



3

## Individuality requires good design

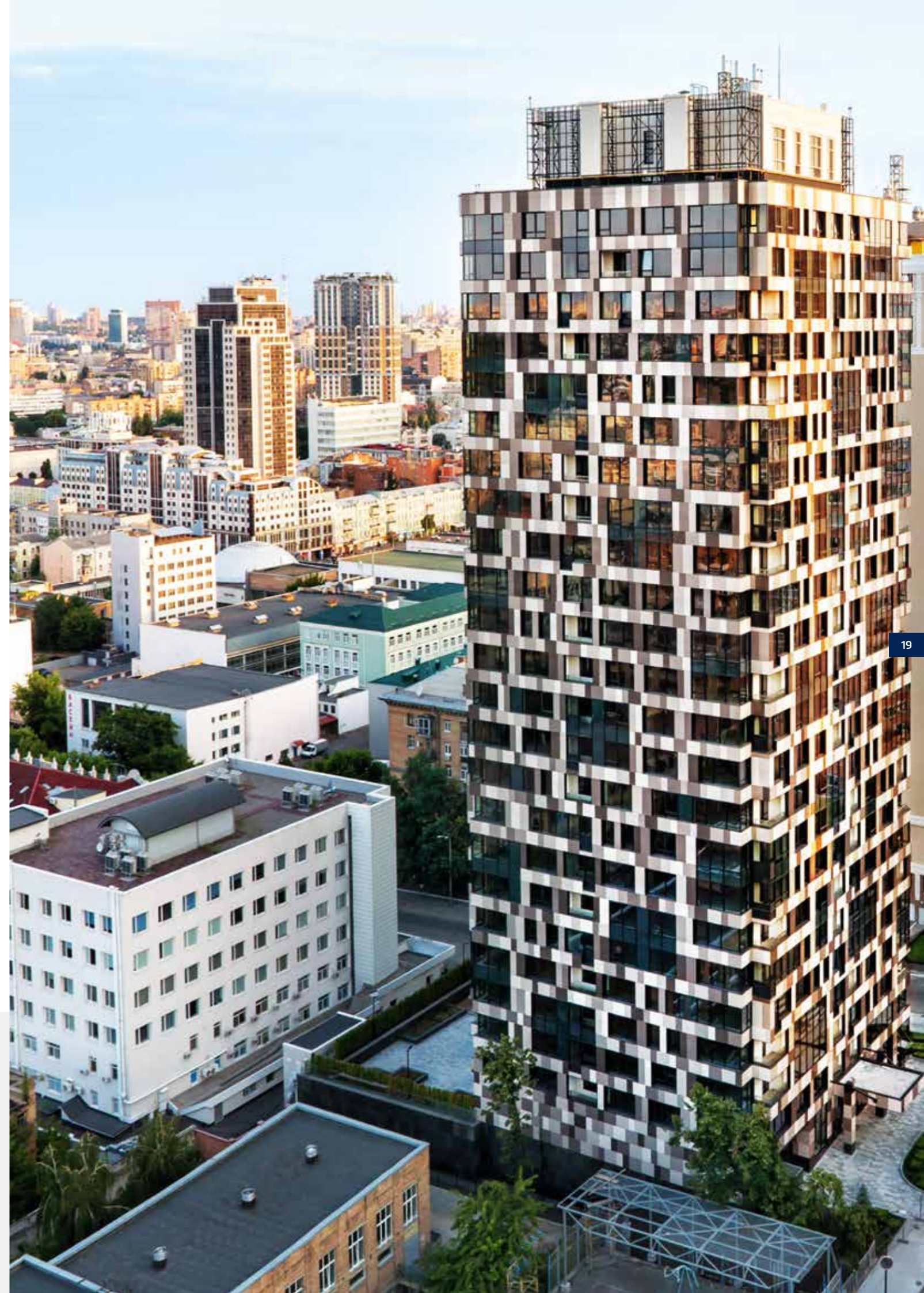
Good design has a timeless and high-quality style. In conjunction with a high variety of surfaces and materials, it gives architects and planners the freedom to customise different living spaces.

- 1 Spacious bathroom re-designed with TECE pre-wall systems
- 2 TECElux Mini flush plate with contact-free flush actuation
- 3 TECEdrainline shower channel with a genuine glass cover

# COMPETENCE: PROJECT & PLANNING



“Construction projects really get the blood flowing. Every day, we solve challenges in a professional and creative way.”



## Safety in project business

Planners can implement projects on schedule, economically and in line with legal requirements.

### Signs of quality

International products require international approvals. For that reason, TECE's pipe systems are continuously monitored by a whole range of international external inspection bodies.



# THE PLAN FOR SAFETY.



1

## Keeping tabs on time

TECE has been developing and producing bathroom wall sections and system shafts for construction projects since the mid-90s. With the associated high level of prefabrication, TECE helps to manage time, quality and costs.

Where wall sections are concerned, TECE pays particular attention to the issues of fire protection and sound insulation. To ensure a low level of noise, special sound-absorbing elements are used, for example in the TECEprofil system, reducing the transmission of sound waves in the building structure.

## Legal responsibility

Potable water hygiene, sound insulation or fire protection – TECE delivers safety from A to Z. From planning through to implementation. All from one source.

Such reliability starts with the product. Take, for example, TECEflex – an all-rounder among pipe systems. This system has been approved for potable water, heating, gas and compressed air. “Behind the wall”, internationally successful for 25 years.



2



3

## Keeping cost-efficiency in mind

It is not uncommon for sanitary installation systems to remain in operation for over 50 years. Therefore, during the planning and dimensioning phase, it is not just the cost of materials, but also durability, consumption, accessibility for maintenance purposes and freedom from limitations that must be borne in mind. These targets were also given top priority when developing the TECElux toilet terminal.

# COMPETENCE: INSTALLATION & ASSEMBLY

## Straightforward, stress-free work

Fitters perform extremely complex work – a demanding daily workload and many guidelines, standards and laws make sure of that.

Three elements can help to make life easier in this respect: well-thought-out products, excellent quality and direct, on-site service.

“For me, quality means:  
Installing, then not having  
to worry any more.”



# WELL-THOUGHT-OUT PRODUCTS WITH SYSTEMS

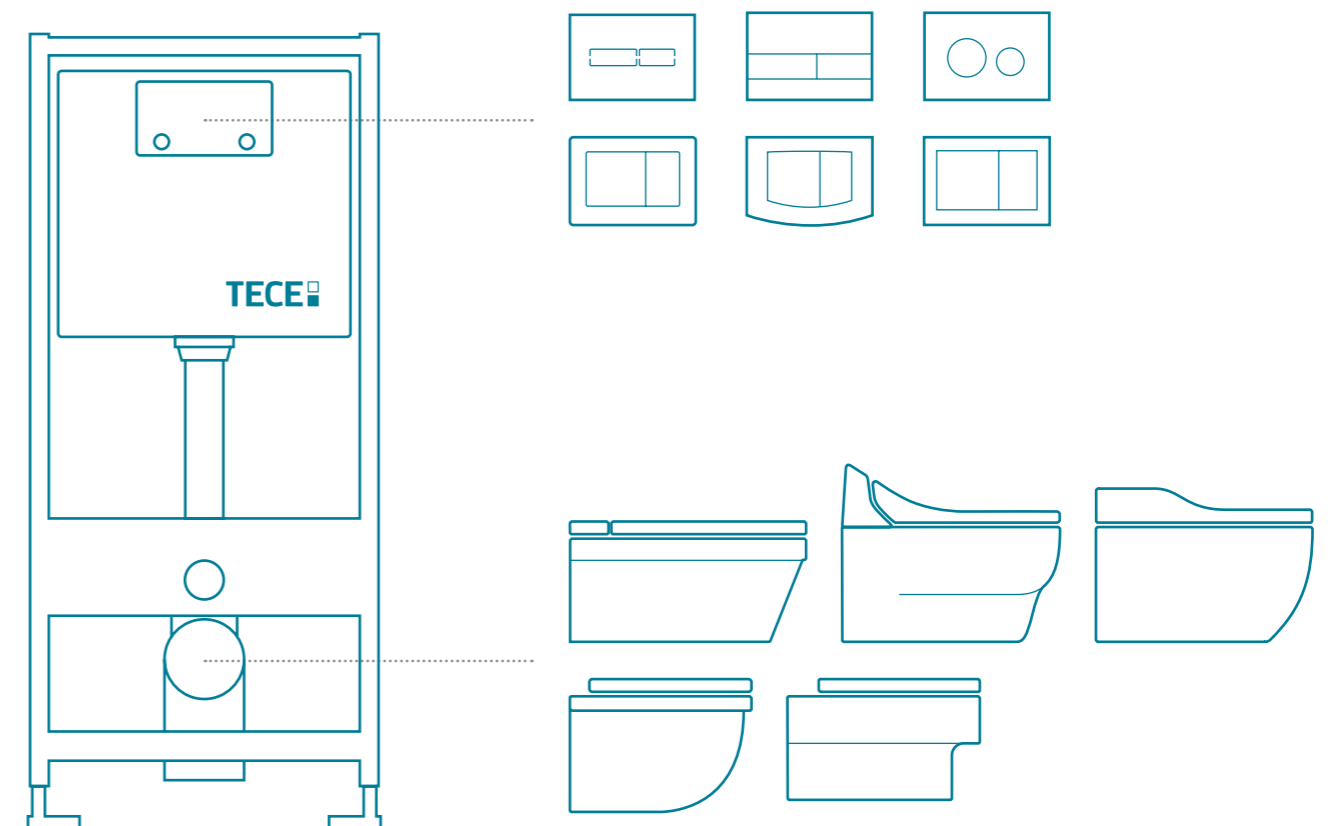
## The benchmark for quality

TECE aims to achieve the best possible quality, not only in terms of products, but also with regard to services and information. In doing so, it is people and their requirements that set the benchmark for quality.



## TECE's modular design

TECE products can be universally combined within the same range and are also compatible with other bathroom products. They provide the perfect connection for technology and design. This makes planning and fitting really easy.



### TECE's modular design

- All flush plates fit on all cisterns.
- All toilet ceramics fit on all modules.
- The result: maximum flexibility during planning and implementation.

2



Corner valves, reinforced hoses and filling valves on cisterns are pre-assembled and tested. During the structural work, the sealed cistern does not need to be opened. This saves time and the cistern's functional fitness is not impaired by impurities in the tank.

- 1 More volume, less consumption – the TECE flushing cistern
- 2 The cistern remains sealed until the fine installation phase.

# COMPANIES



## A global family.

TECE is a medium-sized, family-owned and run business. The headquarters are based in Emsdetten. 26 additional sites throughout the world offer competent points of contact, close to you.

# WELCOME TO THE TEAM.

As an employer, TECE offers much more than just a secure job with a sustainably operating family business – it also offers a future with great prospects, varied fields of work, an open corporate culture and personal support. Employee satisfaction is demonstrated, for example, through the long-standing loyalty of employees to the group.



“There is a decidedly good working atmosphere at TECE. That is a rare thing.”

## Starting right

TECE offers those at the start of their careers different ways to begin successfully. For example, commercial, technical or industrial apprenticeships are available for graduates. Dual study programmes and traineeships are also possible for students. New employees are integrated quickly and easily into teams thanks to the amicable cooperation between colleagues.

## Your success is also our success

We are committed to encouraging our employees to reach their full professional and personal potential. That goes for job starters as well as for the professionally experienced. With target-oriented in-house and external training courses/ further training, supportive study methods, coaching, on-the-job measures, annual appraisals and feedback discussions, everyone can develop their personal and professional skills.

### For applicants

See [www.tece.com/jobs](http://www.tece.com/jobs), for our current job vacancies.



# GLOBAL MAGNITUDE.

TECE is active on a global scale – together with our partners, 22 subsidiaries ensure sales throughout the world.



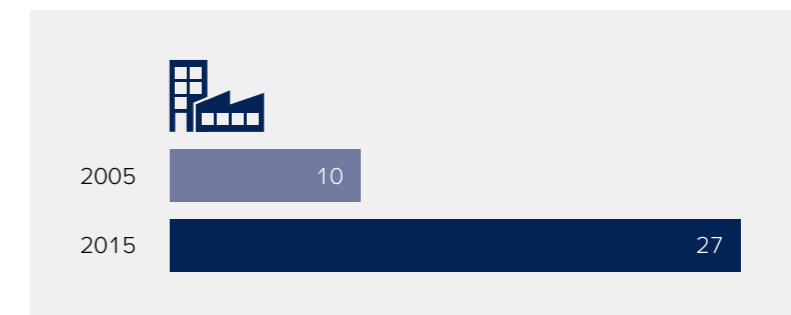
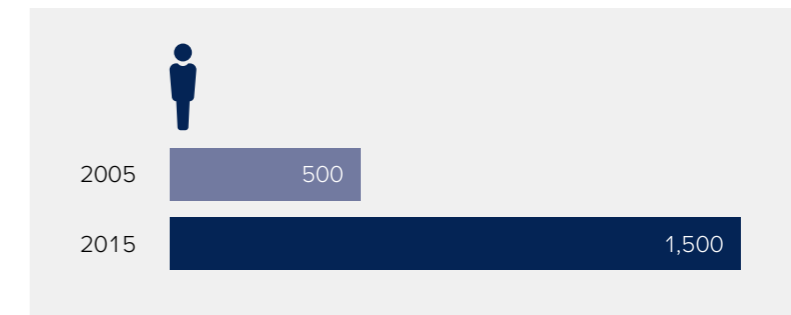
## Our worldwide subsidiaries

The production of TECE sanitary installation systems is located in 5 sites based in Germany, Europe and Asia. Here, the company is aiming to achieve greater manufacturing levels and high quality standards. This is confirmed by countless certificates and awards.

## Organic growth

Decades of success are based upon our innovative energy and long-standing customer relationships with partners in business, trade and the real estate market.

TECE currently employees approx. 1,500 employees throughout the world. Sales revenues in 2015 amounted to approx. 220 million euro. The continuously increasing export share now already amounts to 50 percent.



# A GOOD REFERENCE.

Properties need bathrooms. TECE solutions are used throughout the world in housing sector properties, public and semi-public buildings and private homes.



1

## Worldwide use

TECE offers customised bathroom concepts. For the Hermitage Hotel in St. Petersburg or for a private guest room ensuite in Berlin. The list of noteworthy properties both at home and abroad is long.



2



3

- 1 Hermitage Hotel, St. Petersburg
- 2 Sofitel Hotel, The Palm Resort & Spa, Dubai
- 3 Park Hyatt Mallorca



1

TECE's products and solutions are at home throughout the world. Here is a selection of reference projects from home and abroad.

- ADAC administrative building** / Munich, Germany
- BASF administrative building** / Ludwigshafen, Germany
- BayArena** / Leverkusen, Germany
- BMW administrative building** / Munich, Germany
- Bundeszentralbank** / Berlin, Germany
- City Tower** / Moscow, Russia
- Congress Palace** / Palma de Mallorca, Spain
- Crowne Plaza Hotel Changi Airport** / Singapore, Singapore
- Crystal Tower** / Antelias, Lebanon
- Double Tree Hotel by Hilton** / Istanbul, Turkey
- Evolution Tower** / Moscow, Russia
- Florentinum offices** / Prague, Czech Republic
- Grand Hotel** / Kiev, Ukraine
- Grand Winston Hotel** / Rijswijk, Netherlands
- Central railway station** / Berlin, Germany
- Hilton Hotel** / Addis Abeba, Ethiopia
- Hilton Hotels & Resorts** / Istanbul, Turkey
- Holiday Inn Hotel** / Bilbao, Spain
- Bellevue Hotel** / Mali, Croatia
- Hotel de Paris** / Monaco, France
- Don Paco Castilla Hotel** / Lanzarote, Spain
- Iberostar Anthelia Hotel** / Tenerife, Spain
- Mandarin Oriental Hotel** / Barcelona, Spain
- MS Hanseatic cruise ship** / Germany
- North Rhine-Westphalian Parliament** / Düsseldorf, Germany
- Tetris Hall Living District** / Kiev, Ukraine
- Lufthansa Centre** / Frankfurt, Germany
- Mandarin Oriental Hotel** / Bodrum, Turkey
- Mariott Hotel** / Istanbul, Turkey
- National Museum** / Maskat, Oman
- Nirvana Group, Nirvana Alive** / Khopoli, India
- Radisson Royal Hotel** / Moscow, Russia
- The Reichstag** / Berlin, Germany
- "Rheinvorlandspeicher" or "Speicher 7"** / Mannheim, Germany
- Sheikh Abdullah Al Salem culture centre** / Kuwait, Kuwait
- Sheraton Hotel** / Moscow, Russia
- Sofitel Resort & Spa** / Dubai, UAE
- SC Paderborn Stadium** / Paderborn, Germany
- Welfenhöfe district** / Munich, Germany
- The Address Residence** / Istanbul, Turkey
- The Palm Twin Towers** / Doha, Qatar
- The Pearl** / Riga, Lithuania
- Thyssen administration building** / Essen, Germany
- Vagabond Hotel** / Singapore, Singapore
- Vascon Windemere** / Pune, India
- Clubhouse 1. Nuremberg FC** / Nuremberg, Germany
- VW Manufacturing** / Wolfsburg, Germany
- Wanliu** / Xi'an, China
- Waterfront City** / Dbayeh, Lebanon
- Yinhaishangyu Hotel** / Kunming, China
- Zaans Medical Centre** / Zaandam, Netherlands



2

1 "Florentinum" administration building, Prague  
2 "La Vie" quarter, Berlin

# GET TO KNOW US BETTER.

TECE provides expertise in further areas of competence. Visit [www.tece.com](http://www.tece.com) where you can find detailed information about the company, products and services.



## Design & Creation

Freedom in design. The themes of Space & Architecture, Individuality & Design and Function & Technology are aimed primarily at architects and bathroom planners.



## Project & Planning

Safety in terms of time, legal aspects and cost-efficiency. This brochure is intended for planners, architects and investors.



## Installation & Assembly

Straight-forward, stress-free work. In this brochure, professional tradesmen can find out more about well-thought-out products, quality, services and the TECE Academy.

For more information, go to  
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